



# Dominique Cressot

## Real Estate Project Manager

Languages:  
French - English - Spanish

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Since 2020

**Allianz Real Estate**  
Director of the Project  
Management Department  
(PARIS)

Global leader in property investment.

**MISSIONS** Ensure management of the focused team, create links, manage priorities, establish specific processes.

- Develop an exemplary conduct in terms of carbon footprint reduction and energy efficiency of the property assets.
- Organise technical & environmental due diligence, both for acquisitions and for debt.

**PRIMARY OBJECTIVE** Supervision of the redevelopment of thirty assets across Western Europe.

2017 to present

**Hudson Advisors France**  
Vilamoura General Director  
(PORTUGAL)

Largest marina in Portugal, 5 golf courses, Operation of National Interest.

**ASSIGNMENTS** Regeneration of the property attractiveness of the site:

- Launching of two pilot programmes totalling 230 housing units
- Finalising the securing of administrative authorisations
- Completion of the release of the largest tourism development project in Portugal
- Operational management of fifty people
- Initiation and development of relations with the local authorities and administrations

2015-2017

**Hudson Advisors France**  
Neinor Homes Head of Asset  
Management  
(SPAIN)

First residential real estate company in Spain.

**ASSIGNMENTS** Operational interface between Lone Star and Neinor Homes:

- Approval for land purchases
- Support for the product policy
- Multidisciplinary consulting

2008-2014

**Centuria Capital**  
Project Manager  
(ILE-DE-FRANCE, UNITED ARAB  
EMIRATES AND RUSSIA)

**ASSIGNMENTS** Development and implementation of a retrofitting methodology for major commercial property assets. Rental conversion and data room conception for resale. Project management assistance. Strategic advice on secondment to building sites abroad.

**MAIN ACHIEVEMENTS**

- 25,000m<sup>2</sup> new BBC office building with HEQ certification for the CNEN in Montrouge
- 18,000m<sup>2</sup> VHEP building with laboratories and offices for EADS Astrium in Elancourt
- Retrofitting of 20,000m<sup>2</sup> of offices for Edenred in Malakoff

2004-2008

**Hudson Advisors France**  
General Manager of Marseille  
Republique  
(PACA)

Largest urban renewal project undertaken in Europe (130,000m<sup>2</sup> in the city centre), with mixed-use residential and high-quality retail.

**ASSIGNMENTS** General organisation:

- Relations with government bodies and third parties
- Administrative and technical management
- Supervision of relocations and evictions
- Architectural projects, coordination of teams (all trades)
- Negotiation of contracts, supervision of work sites
- Staff management

2002-2004

**Hudson Advisors France**  
**Head of Asset Management**  
(FRANCE)

**ASSIGNMENTS** Operations Manager: audits of property files generated by Lone Star France and monitoring of operational strategy after acquisition.

**MAIN ACHIEVEMENTS**

- Palais Liberté in Toulon, 10,000m<sup>2</sup> mixed-use building with offices, retail and cinema complex in the city centre
- Marchand Tower at La Défense, 18,000m<sup>2</sup> skyscraper with offices
- Thalès industrial heritage

1998-2002

**Freelance**  
**Independent Deputy**  
**Construction Manager**  
(FRANCE)

**ASSIGNMENTS**

- Remodelling buffet restaurants for the Quai No. 1 chain at train stations
- Asbestos removal at Aurora Tower at La Défense for Sogelym Steiner
- Construction of the Palais Liberté in Toulon and audit of Thalès properties (23 sites) for Lone Star

1996-1998

**McDonald's France**  
**Construction Engineer**  
(ILE-DE-FRANCE)

**ASSIGNMENTS** Establishment of six restaurants per annum, maintenance of 50 stores, implementation of new concepts developed by the national office.

**MAIN ACHIEVEMENTS**

- St. Lazare (historical monument)
- Galeries Lafayette in Paris

1990-1996

**Groupe Pierre 1<sup>er</sup>**  
**Senior Programme Manager**  
(ILE-DE-FRANCE)

**ASSIGNMENTS** Project management including land research and marketing. Analysis of land resources and advising institutional investors.

**MAIN ACHIEVEMENTS**

- 11/13 Avenue Friedland for the CNP in Paris
- Major renovation of 17 Rue d'Astorg for Groupama in Paris
- Major renovation of 46/50 Avenue Théophile Gautier for Organic in Paris (Arte tenant)
- Renovation of 325 Avenue Georges Clemenceau for the Comptoir des Entrepreneurs in Nanterre

1988-1989

**Freelance**  
**Manager of an Architecture firm**  
(MEXICO)

**ASSIGNMENTS** Project management implementation, construction coordination and supervision, potential market prospection focused mainly on tourism.

**MAIN ACHIEVEMENTS**

- Luxury villas on the Pacific coast

1986-1987

**Club Méditerranée**  
**Maintenance Manager**  
(BAHAMAS)

**ASSIGNMENTS** Maintenance Manager of a 600-bed hotel resort in the south Bahamas (Turquoise).

1985-1986

**Raynaud Sarrians**  
**Site Manager**  
(RHONE ALPES)

1982-1985

**Ecole Eyrolles Paris**  
**Civil Engineering studies**